

Monthly Report Template for COMPETE Grantees

Grantee: ____Ten Senses Africa Ltd____ **Report for the month of:** _June, 2011_____

Based on your grant agreement implementation timeline, please highlight the activities you have accomplished over the past month.

Activities <i>Activities should be directly in-line with your grant agreement</i>	Activity Status <i>If the activity has been accomplished, please give results. If the activity has not been accomplished, please provide an explanation.</i>
Relocate and improve plant equipment to achieve full food grade processing capacity as verified by the Kenyan Bureau of Standards.	Two driers are running and a total of 15,040 kgs have been dried.
Increase plant capacity to allow processing of 100 tons/season (two seasons)	We have not yet received the funds to increase our plant capacity but this is expected any time soon.
Purchase 200 tons of macadamia from Meru and Taita growers associations, at a value of 6 million Ksh (Fair trade minimum price of 30 Ksh/kg).	7,200 kg of macadamia nuts NIS were purchased in June. 504,000 Ksh paid to farmers during this period.
Provide 1 million Ksh in fees to the associations for the collection and storage of macadamia on behalf of TSA.	A total of Ksh 60,490 has been paid to Wamatta for the collection and storage of 12,098 kgs of nuts.
Export 50 MT of processed nuts, of which at least 30 tons to the US market. This represents a sales goal of \$240 000 or 17 million Ksh (40 000 kg @ \$6/kg)	We are on with processing and 1,213 Kgs have been processed this month. We have also exported 5,860 Kgs to our customer in the US (America Nut).
Create stable employment for at least 35 staff in the Nairobi factory.	We have signed a contract with a local person in the field as a consultant in mobilizing the farmers.

We are particularly interested in highlights that include:

- Attached are the documentation as presented by the Swiss student on food safety systems. We are working on its implementation.
- The implementation of new technologies or management practices: Each employee has been provided with a well defined job description that clearly defines their roles and duties.

- A total of 3 groups with 65 members have started training which will go on over the next 4 to 5 months. A local person has been employed to help in mobilizing the farmers. He started working on June 1st.
- The use of Market Information Systems (MIS): At this point we are not using any particularly market information systems. Our challenges at this point are not in sales and marketing, but in production.
- The establishment of new access to markets: We have already exported to our US customer and the next export will be to our customer in Europe (PAKKA).

Additional comments or results:

1. The WAMATTA association in Taita are preparing for Fair Trade audit that will be conducted in September.
2. We are still on with Meru/Embu training to create awareness to them about fair trade, its requirements and benefits to both individuals and farmers.